

Thank you Partners

With the collaboration of our many partners, we are able to dramatically change the lives of many and measure up to our mission.

ast year, PWC celebrated its 40th anniversary serving the Greater Cincinnati community. As we looked back on those 40 years, we were reminded of the many supporters and partners along the way who helped shape PWC into the unique organization it is today.

While our services have expanded and become more complex, PWC has been true to its mission of keeping our low-income neighbors safe and secure in their own homes during our 40 years. In 2015, PWC performed 8,500 home repairs, accessibility modification and energy conservation services for 9,500 individuals. We realize that without the strategic alliances we have established during our history, the impact we have had on our region with our comprehensive service model would not be possible.

PWC has built partnerships from all sectors of the community – public, business, social service, healthcare and the volunteer community. We are proud to highlight a few of those partners in this annual report – newer partners, Give Back Cincinnati's Paint the Town and UPS, as well as long-time supporters and partners, Macy's, WCPO-TV, and SC Ministry Foundation.

Partnerships have always been important to PWC. This will not change, in fact, there is a great need to build even more relationships based on common goals and principles, as well as maintaining the trusted relationships we value today. As a recent example, PWC has been building partnerships with the healthcare community as we better understand the very strong, positive impact PWC's services have benefitting the health of the individuals in the homes we serve. With good partners from the healthcare community, much more can be accomplished here.

We will continue to be a strong and interdependent organization - working in concert with others to build out what we have started.



Jock Pitts
President of People Working Cooperatively



Funding for our Veterans

"It was an honor to stand up for veterans through a partnership with PWC. These veterans fought for us; this initiative gave us an opportunity to be there for them with the help

Jeff Brogan
Vice President & General Manager
WCPO — 9 On Your Side



Ramp it Up
for Veterans

PWC's Ramp it Up for Veterans Campaign

PWC's Ramp it Up for Veterans Campaign had its most successful year in 2015 thanks in large part to an anonymous donor. The donor presented PWC with a \$300,000 matching grant in October to help eliminate the waiting list of veterans and their families in need of repairs and accessibility modifications. By year-end, the campaign raised a total of \$763,234!

Helping to raise these funds was WCPO. PWC has enjoyed a 19 year partnership with WCPO for its annual Hometown Hollywood gala and was thrilled when this community engaged station and their team of caring newscasters offered to hold a 4-hour telethon on Pearl Harbor Day for the Ramp it Up for Veterans campaign. The telethon, staffed by local veterans, as well as PWC employees and volunteers, raised more than \$38,500. During the event, UPS made a \$20,000 donation, The Scripps Howard Foundation donated \$10,000, and call in and online donations totaled more than \$8,500.

In addition to the telethon support, PWC received corporate gifts from The Home Depot Foundation, John A. Schroth Family Charitable Trust, PNC Bank, Trustee, TriHealth, Duke Energy Foundation, Citi and many other local businesses and individuals looking to support Ramp It Up for Veterans.

Despite these amazing efforts, PWC's work is not done. The need for veteran assistance continues to grow. With the increased awareness that came with the 2015 Ramp it Up for Veteran campaign, came an increase in service requests from our veteran community. Currently, there are more than 240 requests for services from veteran households. PWC is committed to serving veterans and their families and therefore, will continue to look to the community to help serve these hometown heroes.

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they needed."



Because of the generous gifts to Ramp it Up for Veterans, Ed, a Navy veteran stationed on an aircraft

carrier during the late part of WWII received the services he needed from PWC. Through his service to our country, Ed fought hard for our independence. PWC was committed to ensure he would enjoy his.

86 year old Ed is battling bladder cancer and is being treated at his local VA hospital. Both he and his wife Pat require oxygen and have difficulty walking even a few steps without being short of breath. In addition to managing their own health issues, the couple is caring for their 54 year old son Eddie who has severe Down syndrome and requires a wheelchair. The family desperately needed a ramp to allow them to adequately care for Eddie and to stay safely in their home.

With the funds collected through the campaign, PWC and a group of UPS volunteers installed a metal ramp and grab bars for Ed and his family. The ramp provides them the freedom to come and go from their home as they please. It gives them back exactly what Ed fought so hard for years ago — independence.

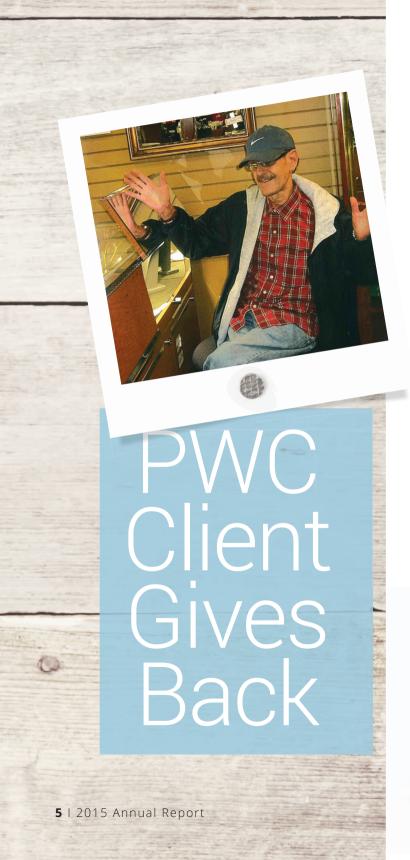
Census Data and Key Service Facts

Based on recent census data there are over 145,800 veterans living in the TriState region. Of these veterans, the fastest growing age segment are those 65 years or older with a population of 60,849. Of this population, 15% of these local veterans are currently living below the poverty level. The need is real, and PWC will continue to provide our services to support these veterans.

In 2015—PWC completed 1,292 services for veteran households.

2012-2015—Since beginning the program in 2012 PWC has served over 2,750 veteran households.





WC was blessed with the largest individual monetary donation we have received in our 40-year history, in May of 2015. The gift came from a most unlikely, but absolutely amazing source–former PWC client.

Jerry Violetta, a man who had spent most of his life struggling with poverty, provided an opportunity to make hundreds of lives richer when he left PWC a sizeable bequest. Jerry, who died of a heart attack in 2014, originally came to PWC in 2000 when he reached out for help with a critical home repair need. Jerry met income qualifications and PWC performed the services he so desperately needed to stay in his home. He never forgot how much PWC helped him, and despite his financial constraints, sent us a check for \$25 the year following PWC's service, and for the next 14 years, to support our efforts. Despite the generosity Jerry showed over the years, PWC could have never imagined the ultimate gift he would provide upon his passing.

Cathy Cook was Jerry's long-time friend and attorney who helped carry out Jerry's final wishes and contacted PWC regarding the bequest. She described Jerry as "a very kind, gentle, unassuming man who just liked to help people." She went on to explain Jerry's affection for PWC saying, "PWC was able to help him, help older people and people not of means stay in their homes, and that was very important to Jerry." Jerry, who had inherited money from a family member who passed a few years prior to him, had no children and always believed that the community was his family.

Legacy gifts like Jerry's provide critical support for PWC, and help with the future viability of its mission. In 2010, PWC's planned giving program created the 1975 Legacy Society. This program is designed to recognize and honor friends of PWC who leave a legacy to the organization through a planned gift. These gifts include wills, charitable trusts or other deferred gift arrangements. This is another way to ensure that home repairs, accessibility modifications and energy conservation services will continue to be available for low-income homeowners well into the future.



Those with questions about the 1975 Legacy Society or planned giving are encouraged to contact Bill Hitch at (513) 351-7921 or visit www.pwchomerepairs.org.



Dayton Work

Two years into expanded service in Greene, Preble and Montgomery counties, 580 households have been served with an investment of over \$900,000 throughout Greater Dayton.



Volunteer Hours

PWC volunteers contributed a total of 24,455 hours of service in 2015.



Repair Affair

33rd annual spring volunteer event engaged 400 volunteers, who contributed 2,000 hours to assist 60 low income, seniors and individuals with disabilities with critical home repairs and services.



Technology

PWC rolls out 85 tablets to its field staff creating efficiencies with time and resources.



Fall Prevention

PWC and TriHealth implemented an impact study pairing the Stepping On Fall Prevention Program with CAPS certified home visits and modifications. These studies showed a 40% reduction in self-reported falls, improved fall prevention problem solving and improved balance among participants.



Veterans Campaign

Assisted 681 veteran households through the Ramp it Up for Veterans Campaign and ended the year raising over \$763,234 to continue our support in 2016.



Whole Home

PWC began construction on its new Whole Home showroom.



Prepare Affair

2,450 volunteers participated in the 29th annual fall volunteer event. They assisted 815 elderly homeowners in preparing their homes for winter.



WC's partnership with SC Ministry Foundation is a perfect example of how bringing together private and public funds, as well as community based organizations working together, has the greatest impact on any one neighborhood. In this case, that neighborhood is Price Hill.

For 20 years, SC Ministry Foundation—created to promote the mission and ministry of the Sisters of Charity of Cincinnati—has maintained a proactive presence in Price Hill through leadership, influence, grant-making, and active involvement leading with Catholic education and collaboration in comprehensive community development. Price Hill is deeply rooted in legacy and traditions for the ministry. It is where the Sisters of Charity of Cincinnati first established their ministry and where many sisters continue to actively teach and carry out their mission to act justly, to build loving relationships, to share its resources with those in need, and to care for all creation.

Since its formation in 1996, the Foundation has awarded more than \$157 million in grants. The funding PWC receives from the Foundation helps to fill the gap where contract funds fall short and enable PWC to do more for the low-income housing stock in Price Hill. Since 2007, PWC has worked together with the Foundation to help low-income Price Hill residents remain safe and healthier in their homes. Through this collaboration, PWC has completed over 4,400 critical home repairs and maintenance services for more than 1,100 very low-income homeowners in this community.

The work PWC has done with the Foundation has allowed it to strengthen its networks among local organizations with similar missions in the community. Working together with SC Ministry Foundation, Price

Hill Will, Santa Maria Community Services and other community organizations, PWC is part of a team that is helping to improve Price Hill residents' lives and their neighborhood. This team collaboration and approach has contributed to an increase in the housing market in Price Hill, with declines in foreclosures and a rise in property values, as well as advancements in education and healthcare for the community.

In addition to funds, PWC has been fortunate to also receive the benefit of student resources over the years through our collaboration. We have received several student interns who were funded through the SC Ministry Foundation's Student Summer Employment program at Mt. St. Joseph University. The program has been an extremely valuable resource for PWC and other non-profit organizations throughout the community.

PWC's Work in Price Hill 2007-2015:



Provided 4,429 services throughout the Price Hill community



Invested \$5,417,765.75 in the Lower, West and East Price Hill neighborhoods



Served over 1,100 households and 3,000 individuals



Our Macy's Partner

The generosity Macy's has shown PWC over the years has been nothing short of amazing. Through their financial support and thousands of hours of volunteer services over the years, Macy's has made a huge impact on the quality of life for hundreds of our low-income neighbors needing help to stay safely in their homes.

hen one thinks of the quintessential corporate partner, a number of attributes come to mind, including board or committee involvement, funding, advocacy, and volunteerism. An organization would be lucky to hit on one or two of these. When it comes to Macy's relationship with PWC, they possess them all.

On the giving side, the Macy's Foundation and its Credit and Customer Services Group has invested significantly in PWC's mission through sponsorship support of Hometown Hollywood, generous grants and donations for home repairs, and modifications and volunteer maintenance services for our clients. This past year, in honor of our 40th anniversary, Macy's generously gave an "above and beyond" gift to support building awareness of our mission.

Their support and involvement goes beyond the dollars donated; Macy's has been a great provider of both time and talent for PWC as well. Their top leadership, including current board member Teresa Huxel, Macy's Chief Financial Officer, and current board member and past board president, David Faulk, Macy's Senior Vice President, have served on PWC's board for a number of years.

Every year we can count on Macy's to provide the largest group of volunteers for our Prepare Affair volunteer event with more than 300 associates and family members. Macy's also engages a number of their employees as volunteers for Repair Affair and Hometown Hollywood.



★MO



Restoring Heat. Restoring



One very cold day this past December, PWC received an emergency call from Torria, a foster mom caring for her children and grandchildren in her Evanston home. Torria's boiler stopped working and the family had no heat in the home.

PWC technicians immediately responded and met Torria at her home. While accessing her repair needs, Torria informed the workers that before her boiler stopped completely, her family had grown accustomed to living with the cold over the years.

Torria explained that the radiator in her family room and dining room had not functioned since the family moved to the home in 2007. During the winter months, those rooms would get so cold that Torria and her family could not use them and would retreat to their separate rooms to stay warm. She said the only time the rooms were suitably warm enough to sit as a family was when she cooked all day for Christmas dinner. The heat from the kitchen would warm the rooms enough to enjoy the space.

PWC workers were not only able to repair Torria's boiler that day, they also restored heat to the radiators that never worked in Torria's family and dining rooms as well. With the heat back on in all areas of the house, Torria and her family are able to stay warm in their home and spend more valuable time together.







Repair Affair and Paint the Town Collaboration

Effectively leveraging time and resources to address the needs of the Greater Cincinnati community is imperative to being a successful organization. PWC is committed to maximizing its resources to make the greatest impact among low-income homeowners in the community. Thanks to a successful collaboration with local nonprofit Give Back Cincinnati during this year's Repair Affair, PWC was able to do just that.

Paint the Town is a program within Give Back Cincinnati. The annual event paints the exterior of area homes in a single day. This summer 32 houses in Madisonville were painted as part of the organization's beautification effort. Before the painting could start, the houses needed to be selected, scraped, power washed and repaired. PWC volunteer manager Aaron Grant worked with Paint the Town founder and Project Coordinator, Rob Porter to identify qualified, low-income homeowners needing service in the Madisonville community. Once identified, PWC visited each home to assess the home repair needs and scheduled PWC volunteers to complete the work during its annual Repair Affair event in May.

PWC completed the critical home repairs for 10 of the low-income homeowners participating in the Paint the Town event. Services completed by skilled PWC volunteers ranged from replacing siding and cutting down trees to repairing soffits and building new stairs and railings.

This was PWC's first official year assisting Give Back Cincinnati, and one that hopefully will continue in the future. The collaboration was a great fit for both organizations and most importantly a great benefit for the community.



2015 numbers & statistics

Client Demographics 2015

*veterans projects	1,292
2015 total services	8,497
Volunteer services	1,219
Lead remediation	32
Accessibility	357
Electric	299
Structural, Other	357
Roofing & Gutters	239
Furnace/AC-Repair/Replacement	810
Plumbing	1,380
Energy Conservation Services	3,804
Services (by job type)	
Female	5,983
Male	3,471
People Served	
Veteran Households	681
Individuals under 18	2,684
Individuals served	9,454
Households served	4,811
Other	410
Caucasian	4,898
African American	4,146
Households including a disability	2,379
Grandparents raising grandkids	644
Headed by someone over 60	2,132
Income between 31% & 50%	1,917
Income at or below 30% of the median	2,743



Results in 2015 include a sizeable bequest plus a large matching grant to which a substantial portion of the costs will be reflected in the 2016 financials.



People Working Cooperatively Funders

Area Agency on Aging of West Central Ohio Boone County Human Services Butler County United Way Campbell County Fiscal Court City of Cincinnati City of Forest Park City of Hamilton City of Middletown Council on Aging of Southwestern Ohio Dayton Power & Light **Duke Energy** Hamilton County Department of Community Development INCAA/Vectren Share The Warmth Program Indiana Housing & Community Development Authority Ohio Development Services Agency United Way of Greater Cincinnati Warren County United Way

Grant Support

Home Repairs

Community Foundation of West Chester/Liberty **Guardian Savings Bank** Hamilton Community Foundation The Lutheran Benevolent Society, Inc. The P&G Fund of the Greater Cincinnati Foundation **SC Ministry Foundation** The Carol Ann and Ralph V. Haile, Jr./ U.S. Bank Foundation The Spaulding Foundation US Bank

Modifications for Mobility

Duke Energy Foundation Kohler Family Fund of The Greater Cincinnati Foundation R.C. Durr Foundation, Inc. The Wohlgemuth Herschede Foundation

Volunteer Improvement Program

Charles H. Dater Foundation, Inc. The Ruth and Robert Conway Foundation

Dayton Expansion

George B. Quatman Foundation, Fifth Third Bank Mathile Family Foundation **PNC Bank US Bank**

The 1975 Legacy Society

(Formerly the Home Repair Bequest Society) Diana Adams William & Phyllis Augspurger Nina & John Creech James M. Garvey Donna Hartman Rick Hemmert Bill & Bonnie Hitch David and Carol Legg lim & Chris Owens lock & Deborah Pitts Snowden & Marianne Rowe Dr. and Mrs. Meyer R. Schneider* Bill & Helene Sedwick Jerry B. Violetta* Joseph & Kathy Zielinski

*inducted in 2015

Endowment Gifts

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Annual Support Campaign

Whole House Repair Club: \$1000 plus

anonymous donor Mr. and Mrs. William Augspurger Ms. Iudith C. Bausher Mr. and Mrs. I. Patrick Bell Mr. and Mrs. William T. Boehm The David I. Joseph Co. Mr. Michael Dennemann Mr. and Mrs. Thomas R. Dietz Mr. and Mrs. David L. Faulk Dr. James M. Garvey Jr. Mr. and Mrs. John H. Habbert III Interim Healthcare lesuit Community at St. Xavier Ioiner Family Fund of The Greater Cincinnati Foundation The Kroger Company Mr. and Mrs. David L. Legg Macy's Credit and Customer Services Mr. D. Randall Brandt and Ms. Mary Beth Mapstone

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Mr. George H. Warrington

Westwood First Presbyterian Church

Immediate Repair Club: \$100-\$499

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